

The Art Of The Deal 2

I consider anyone who works within logistics must understand the true meaning and methods of creating deals. After all this is your handshake to your client the carrier.

What does The Art of the Deal mean?

Thru your efforts and knowledge, your deal is to help trucking company's grow in freight consistency. You are creating ways carriers can connect to build capacity.

- You are building freight opportunities by networking with brokers and shippers.
- You are making it possible for more freight and better money within local geographic locations.
- You are looking to build something big!
- You are connecting with key individuals within the shipper's world... (You can contact shippers by the way.
- You are there freight researcher. that is the deal.

A deal is your word and your bond. A deal will open the door for you in the following:

You can build multiple trucks into a freight situation.

You can contract with multiple trucking companies as their freight researcher and manager.

You can create a passive income that will surpass your imagination.

The Art Of The Deal is your roadmap to your beginning of your logistics career.

You begin to find your direction and purpose.

You have the pathway to build your carrier team and begin to move forward.

Your research comes forward and you begin to see consistency within the equipment you are searching for.

You add value to your services which makes getting paid simplified.

You understand that each deal is a building stone to brokering freight.

The art of the deal is done by your labor and knowledge.