



## **Your Starting Conversation To Build Dispatch Carriers**

### **To the Trucking Company, (Objective is to open the door of possible dispatching relationship)**

Hello, I wanted to share with you on how I can help your trucking business grow. I am currently networking with many different Shipping opportunities' so that I can build freight options that are consistent. I am focused on certain geographic locations that allow me to connect freight going out and also coming back. If you're interested I would be more than happy to contact, you if I have something available for your truck. I would also be happy to let the 3pl company who has the freight to reach out to you as well.

If you're looking for dedicated lanes, I can work with you from a dispatch perspective and represent your trucking company to obtain these loads. My services would allow me to help you grow better freight options and also helping you go direct with shippers.

If we are able to work together in the near future, I can help you with providing a TMS (Transportation Management Software), also I can help you keep up with your IFTA, and work with you on any compliance issues that might arise.

(When The Carrier Is Comfortable )

At this point I'm only interested in seeing if I can provide your truck some freight that will help you get going in a better direction with consistency. If you don't mind can I ask you for your MC# and how long have you have been in business for? What type trailer are you hauling? What areas do you NOT want to drive in? and how long do you like to stay out?

Let me get to work for you and I will get back with you asap!

### **To The Broker Company, (Objective is to find connecting freight within the Broker Company)**

Hello, I'm with (##Trucking Company), our MC# is 1234567, we are based out of (State) and we are looking to find freight with (# This Type Of Trailer, Flatbed) coming out of (CITY,STATE) going to the (# Location, North West) and also back. We are interested in any freight that might come out of our State if we can establish freight back. We are not interested in going to (## State, State). Can you please help me find some freight with your company? Also if you don't have what we are looking for, can you possibly connect me with someone in your Broker Company who might have.

**After Or During Conversation With Broker**

Does your company offer a load board? Also can you add me to your emailing list for freight notification. My job for the trucking company is to partner with Brokers in your company and try to network the best freight options for consistency.

\*Provide them an email related to such trucking company for you to monitor